## Oxford Immunotec Global PLC Condensed consolidated statements of operations (unaudited)

	Three months ended September 30,				Nine months ended September 30,				
(in thousands, except share and per share data)		2020		2019		2020		2019	
Revenue	\$	19,436	\$	21,219	\$	39,182	\$	55,596	
Cost of revenue		4,578		5,731		10,352		15,359	
Gross profit		14,858		15,488		28,830		40,237	
Operating expenses:		<u> </u>						·	
Research and development		2,612		1,631		7,731		6,044	
Sales and marketing		6,570		7,405		19,258		21,169	
General and administrative		5,401		5,531		17,983		16,230	
Settlement expense		_		799				1,002	
Total operating expenses		14,583		15,366	_	44,972		44,445	
Operating income (loss) from continuing operations		275	_	122	_	(16,142)		(4,208)	
Other income (expense):						. , ,			
Interest income		65		1,064		770		3,426	
Foreign exchange gains (losses)		(300)		360		539		(233)	
Other income		18		23		50		65	
Income (loss) from continuing operations before income					_	_			
taxes		58		1,569		(14,783)		(950)	
Income tax benefit (expense) from continuing operations		(157)		(383)		(230)		1,230	
Income (loss) from continuing operations		(99)		1,186		(15,013)		280	
Discontinued operations:				<u> </u>					
Income (loss) from discontinued operations before									
income taxes				(469)		147		(469)	
Income tax expense from discontinued operations		(50)		_		(995)		_	
Loss from discontinued operations		(50)		(469)	_	(848)		(469)	
Net income (loss)	\$	(149)	\$	717	\$	(15,861)	\$	(189)	
Net income (loss) per ordinary share—basic:	_		=		=		_		
Income (loss) from continuing operations	\$		\$	0.04	\$	(0.58)	\$	0.01	
Loss from discontinued operations	Ψ	_	Ψ	(0.02)		(0.03)	Ψ	(0.02)	
Net income (loss)	\$	(0.01)	\$	0.03	\$	(0.61)	\$	(0.01)	
	Ψ	(0.01)	Ψ	0.03	Ψ	(0.01)	Ψ	(0.01)	
Net income (loss) per ordinary share—diluted:	Ф		Φ	0.04	Φ	(0.50)	Φ	0.01	
Income (loss) from continuing operations	\$	_	\$	0.04		(0.58)	<b>Þ</b>	0.01	
Loss from discontinued operations	Φ.	(0.01)	Φ	(0.02)		(0.03)	Φ.	(0.02)	
Net income (loss)	\$	(0.01)	\$	0.03	\$	(0.61)	\$	(0.01)	
Weighted-average shares used to compute net income	25	. 000 067	,	26.751.002	_	NE 075 250	2	c c21 704	
(loss) per ordinary share—basic	23	5,898,067	_	26,751,083		25,975,250		6,631,704	
Weighted-average shares used to compute net income (loss) per ordinary share—diluted	25	5,898,067	,	26,936,541	2	25,975,250	2	6,904,481	
			_		_		_		

## Reconciliation of net income (loss) to Adjusted EBITDA (1) (unaudited)

The below table presents a reconciliation of net income (loss), the most comparable U.S. GAAP measure, to EBITDA and Adjusted EBITDA for each of the periods indicated.

	Т	Three months ended September 30,					Nine months ended September 30,			
(in thousands)		2020		2019		2020		2019		
Net income (loss)	\$	(149)	\$	717	\$	(15,861)	\$	(189)		
Loss from discontinued operations		(50)		(469)		(848)		(469)		
Income (loss) from continuing operations		(99)		1,186		(15,013)		280		
Income tax (benefit) expense		157		383		230		(1,230)		
Interest income, net		(65)		(1,064)		(770)		(3,426)		
Depreciation and amortization expense		514		451		1,440		1,351		
EBITDA		507		956		(14,113)		(3,025)		
Reconciling items:										
Share-based compensation expense		1,100		983		2,667		2,674		
Unrealized exchange (gains) losses		140		(806)		(917)		(1,037)		
Settlement expense		_		799		_		1,002		
Adjusted EBITDA	\$	1,747	\$	1,932	\$	(12,363)	\$	(386)		

(1) EBITDA and Adjusted EBITDA are non-GAAP measures that we calculate as net income (loss), adjusted for the impact of earnings or charges resulting from matters that we consider not to be indicative of our ongoing operations. We believe that these measures provide useful information to investors in understanding and evaluating our operating results in the same manner as our management and Board of Directors. Our presentation of these measures is not made in accordance with U.S. GAAP, and our computation of these measures may vary from others in the industry. Our use of these measures has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results as reported under U.S. GAAP.

## Oxford Immunotec Global PLC Condensed consolidated balance sheets (unaudited)

(in thousands, except share and per share data)	Sep	tember 30, 2020	December 31, 2019		
Assets					
Current assets:					
Cash and cash equivalents	\$	160,621	\$	181,270	
Accounts receivable, net		10,866		13,669	
Other receivables		184		4,660	
Inventory, net		13,099		11,096	
Prepaid expenses and other assets		3,602		5,186	
Total current assets		188,372		215,881	
Restricted cash		100		100	
Property and equipment, net		10,176		7,095	
Lease right-of-use assets		7,317		7,443	
Goodwill		2,483		2,483	
Other intangible assets, net		70		87	
Deferred tax asset		1,923		2,163	
Other assets		59			
Total assets	\$	210,500	\$	235,252	
Liabilities and shareholders' equity					
Current liabilities:					
Accounts payable	\$	2,371	\$	2,420	
Accrued liabilities		7,916		10,396	
Current portion of lease liability		1,487		984	
Deferred income		27		19	
Total current liabilities		11,801		13,819	
Long-term portion of lease liability		7,190		7,710	
Other liabilities		250		32	
Total liabilities		19,241		21,561	
Shareholders' equity: Ordinary shares, £0.006705 nominal value; 39,068,071 and 39,824,703 shares authorized at September 30, 2020 and December 31, 2019, respectively, and 25,061,817 and 26,410,061 shares issued and outstanding at September 30.					
25,961,817 and 26,419,961 shares issued and outstanding at September 30,		272		276	
2020 and December 31, 2019, respectively		272			
Additional paid-in capital Accumulated deficit		301,347		304,909	
		(101,484)		(84,033)	
Accumulated other comprehensive loss		(8,876)		(7,461)	
Total shareholders' equity	Φ.	191,259	Φ.	213,691	
Total liabilities and shareholders' equity	\$	210,500	\$	235,252	